



## FINANCIAL ADVISOR OR DIY: WHAT'S THE DIFFERENCE?

In an age of DIY-everything, it's easy to be convinced you can go-it alone when it comes to financial planning.

However, those who are time-poor and overloaded by information, may consider engaging the services of a financial advisor.

### It saves time



Financial services is one of the most **heavily regulated industries** in South Africa, and rightly so. With thousands of unit trusts, retirement funds and insurance companies to choose from, **stringent regulation** is essential to ensure investors are protected from criminals. Tight regulation also means that the industry is **administratively intensive**. Financial planning is **expansive** in that it covers many areas including **risk protection, tax advice, local and offshore investing, estate structuring, retirement funding, financial management, medical aid and more**. Although it is possible to research and implement your own financial plan, the exercise will undoubtedly be an **all-consuming** one.

### Reducing your tax burden



A key role of any financial advisor is to help you structure your financial portfolio in the **most tax-efficient manner**. By understanding **income tax, donations tax, CGT, transfer duty and estate duty** in the context of your financial plan, your advisor will help you structure your estate optimally for your benefit and for the benefit of your heirs.

### Making it personal



Personal financial management is the cornerstone of financial planning and is something a good financial planner will be able to assist you with. A financial advisor can provide clients with **advanced budgeting, money management and debt reduction tools**, together with advice on how to allocate expenses, cut costs and budget for medium-and long-term goals.

One of the greatest benefits of partnering with a financial advisor is **teamwork**. Having a trusted and well-informed partner to help you **navigate the legal, financial, and administrative complexities** of the industry is comforting. As a guide and mentor, an advisor can prevent you from second-guessing your decisions and deviating from your path towards a secure financial plan.

Article by Craig Torr for Moneyweb

### The Rand turns 60 - here's what R1 could buy you in 1961, compared to now:

Ten loaves of 1kg white bread (store baked), at 9c each. Current price: R15.21 for 700g (sliced).

Three dozen large eggs, at 34c a dozen. Current price: R37.60.

Six pints (570ml) of beer, at 16c each (and 2c refund). Current price for 330ml lager: R14.56.

Five packs of cigarettes, at 19c for a pack of 20. Current price: around R43.

Since the Rand was launched in 1961, inflation averaged 8% a year.



## YOUR OTP IS FOR YOU, AND YOU ONLY: AN INVESTEC NOTICE

We would like to inform our clients of an increase in one-time pin or password (OTP) fraud and encourage you to be vigilant for this type of scam.

How to spot the scam:



Fraudsters illegally obtain your Investec Visa card information and attempt to make online transactions or purchases. To authorise and complete a transaction, however, they need to have the OTP the merchant sends to your cellphone. While making a purchase they will call you, pretend to be from Investec and convince you that they need to verify who you are before they can assist you. They do this by 'sending' you the OTP.

Some fraudsters may also send an SMS related to the conversation you have just had over the phone to make the call seem even more convincing.

For assistance or queries relating to the above, please contact the PW Harvey & Co team

041 373 2710 | [info@pwharvey.co.za](mailto:info@pwharvey.co.za)



## THIS AND THAT

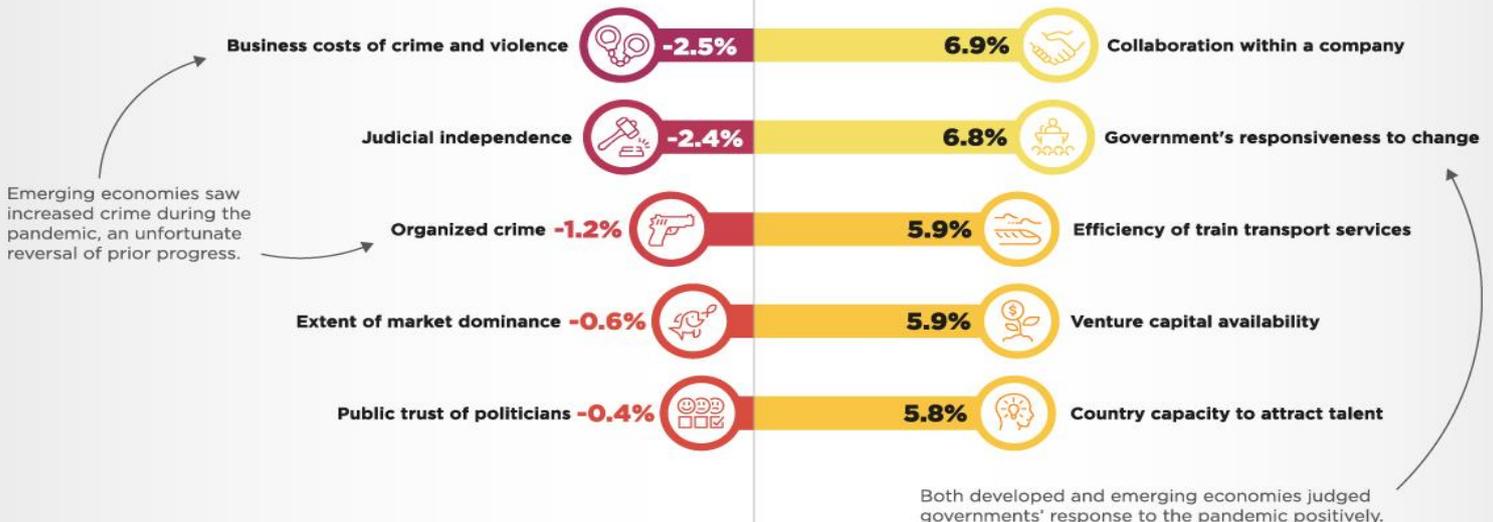


- **Shoprite** reported that its sales for the six months to 27 December rose by almost 5% to R83.4 billion. Its South African sales – which represent almost 80% of total sales – rose by 5.6%.
- **Steinhoff's** former auditor, Deloitte, has agreed to pay up to R1.3 billion in compensation to claimants who are suing the furniture and household goods conglomerate.
- On the 19<sup>th</sup> of February, the **rand** was trading at R14.48/\$ - its best level since end-January 2020, before South Africa went into lockdown. It traded at R20.10/pound and R17.56/euro.
- **Uber** fell as much as 4% recently after the UK Supreme Court ruled that its drivers were employees rather than contractors. The ruling entitles Uber drivers to basic worker rights such as holiday pay and a minimum wage.
- **Sasol** has doubled its half-year profit to R15.3 billion – despite a 23% fall in the oil price in rand. The company says this was thanks to strong cash cost and working capital management.
- **Gold** prices hit a seven-month low recently. Rising US bond yields and greater optimism about global growth are undermining the appeal of the metal.
- **Truworths** reported a 7% fall in its headline profit for the six months to end-December, with sales in SA and other African countries down almost 7% to R7.3 billion (cash sales rose 2%, while account sales – which account for 70% of total sales – fell 10%).
- **Momentum Metropolitan** said its headline profit for the six months to end-December will fall by between 30% and 50%.
- Phillipine Mtikitiki has been appointed as **Coca-Cola Africa's** Vice President for its South African franchise.

## The economic impact of Covid-19



### EMERGING AND DEVELOPING ECONOMIES



\*Percent change computed as 2020 score, minus 2017-2019 average score, divided by 2017-2019 average score.

FIND US ON



Articles from: Moneyweb, YouTube, Business Insider, YouTube, Visual Capitalist

View the PW Harvey & Co YouTube Channel

To view, [click here](#)



IT'S ALL ABOUT YOUR FINANCIAL PLAN

Telephone: 041 373 2710  
Email: [reception@pwharvey.co.za](mailto:reception@pwharvey.co.za)  
171 Cape Road, Mill Park  
Port Elizabeth 6001  
[www.pwharvey.co.za](http://www.pwharvey.co.za)



AUTHORISED FINANCIAL SERVICES PROVIDER No. 6024  
Information contained in this article is distributed under PW Harvey & Co's standard terms and conditions. E&OE.